



Engineered Products
Building Products & Materials
Transportation & Logistics
Industrial Technology



SPECIALTY
INDUSTRIALS

BUSINESS
SERVICES





Point 41 Capital Partners (“Point 41”) partners with management teams to drive transformational growth.

We invest in growing, well-structured markets within the specialty industrials and services sectors, creating value for all stakeholders by combining our differentiated sector knowledge with our comprehensive operational model.

Point 41 has offices in Greenwich, CT and Los Angeles, CA.



Our Ideology

-  **Team**
Partnership mentality, management alignment and diversity of experience and skill sets.
-  **Expertise**
More than 40 years of experience building leading middle-market companies in our sectors of focus.
-  **Execution**
Proven processes and data analytics inform all decisions and promote accountability.
-  **Integrity**
The basis of every relationship and interaction, and the foundation of our reputation.

Residential Services
Facility Services
Systems Integration
Environmental & Infrastructure

Our Focus

GEOGRAPHY

North America

ENTERPRISE VALUE

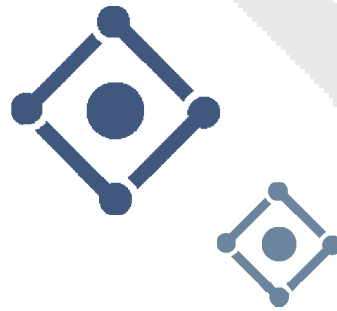
\$50MM - \$300MM

ANNUAL EBITDA

\$7MM - \$35MM

TARGETED TRANSACTIONS

Corporate Carve-Outs
Founder & Family-Owned
Secondary Private Equity



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Deal Spotlight

Interstate AC Service

HQ: Nashville, TN

Status: Active

Industry: Services | Sector: Commercial HVAC, Plumbing, Building Automation | Seller: Founder-Owned

Founded in 2004, Interstate is a leading provider of commercial HVAC, plumbing and building automation solutions to industrial, education, warehouse, government, healthcare, datacenter and other end markets. The Company specializes in light commercial applications and offers a full range of install, retrofit, replacement, demand and maintenance services. Interstate is headquartered in Nashville, TN with approximately 200 employees, including approximately 150 skilled technicians.

Point 41 invested alongside the founders and management to recapitalize the companies (Interstate AC Service, Kimbro Mechanical, and Open Source Controls) and support accelerated growth.

“

Point 41 was a **unanimous choice** for us, and we are delighted to be able to continue to grow and deliver the excellent services our customers expect.

- Alan Sielbeck, Managing Partner, Interstate

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Active Searches:

- Additional partnership opportunities (i.e., add-ons) in HVAC, plumbing and building automation
- Business development, M&A and integration professionals